



**BORDER TERRIER WELFARE
TREASURER'S REPORT
AGM 10 October 2021**

BTW Accounts to 30 June 2021 – Brief notes to accompany the Financial Statements

This year we have migrated the accounts from Excel to an accounting system called Xero. Our Digital Trustee, Paula Byers, is very familiar with Xero and I'm very grateful to Paula for her assistance, guidance and training sessions via Zoom. It has been an exciting step forward for us and one that I have thoroughly enjoyed since assuming the role of Treasurer last September.

The transition to Xero has enabled us this year to be able to report our financial position on an Accruals basis, as opposed to the Receipts and Payments basis we have previously adopted. You will have seen the financial statements but some figures to note are below (YE 2020).

Income

Our income totalled **£105,790** (£87,550) up £18,240. In the main this is due to the following:-

- Re-homing Donations increased by £5,786
- General Donations increased by £3,775
- Legacies & Memorials increased by £6,651
- Sales increased by £2,270

Our income comes mostly from **General Donations £59,165** (£55,390) including initiatives such as the Feelwells/BT Posse calendar of £4,732, Borderfest £4,425, various walks (COVID restrictions permitting) and the various online donation/fundraising platforms such as Paypal, Amazon Smile, Give as You Live and Just Giving totalling £15,367. We also received a number of **Legacies and Memorials** totalling **£6,911**.

Rehoming Donations amount to **£23,501** (£17,715) and 99 dogs were re-homed. The number of dogs re-homed was slightly down on last year undoubtedly due to the pandemic. Some former/new owners donate additionally/regularly, and these sums are included General Donations.

In some instances, donations are eligible for **Gift Aid**, and for the year ending 30 June 2021 the amount reclaimable amounted to **£6,942** (£5,431).

Although during the pandemic, we were not able to hold our own fundraising events, **Receipts for Fund-Raising Activities** raised **£9,123** (£8,115) being the total of sales from the new webstore set up late last year. This included sales of the popular calendar (610 copies!) and a number of online merchants offering fabulous products as well as our own branded merchandise. Many thanks to Paula for her hard work in setting this up and dealing with the administration and processing.

Finally, we were thrilled to receive an anonymous donation of £5,000 (including £1,000 gift aid) as specific project funding for the new webstore in recognition of the pandemic causing a lack of in-person sales. Thank you very much whoever you are!

We feel that the total income this year is an incredible amount to have achieved especially during a year in which the pandemic lingered much longer than initially foreseen, and we are extremely grateful to all our supporters and regular donors. Your generosity is very much appreciated in these difficult times. A very big thank you on behalf of all those BTs you have assisted.

Expenditure

Our expenditure totalled **£51,500** (£52,044) down £544 so pretty much on a par with last year.

Our biggest expense was **Veterinary Fees** being **£31,079** treating 67 dogs (£24,305 – 62 dogs). This was an increase of £6,774 on last year.



Next was **Kennelling** at **£10,437** for 24 dogs, a total of 1125 days kennelling at an average of £9.28 per day (£14, 595 for 62 dogs). The overall decrease in this expense can surely be attributed to the fact that many people were at home during the pandemic and less dogs were referred to us for re-homing/kennelling.

Finally, the cost in respect of **Transport** of dogs around the country, by our fabulous Reps, all of which are volunteers was **£3,213** (£5,680) covering 8,031 miles moving 34 dogs (14,888 – 86 dogs). Again, the decrease in this expense is likely to be as a direct impact of the restrictions on travel during the pandemic and a lower number of dogs being re-homed.

The **surplus** for the year was **£54,290** (£35,506) up £18,784.

Our **Balance Sheet** for the year ending 30 June 2021 stands at a healthy £206,874 (£152,584).

However, a note of caution. We feel that we are probably just starting to experience the long-term effects of the pandemic. More people are returning to work, and this may lead to some families unable to cope with the dog they purchased during the pandemic resulting in more demands for re-homing/kennelling. Additionally, the current uncertain economic climate may result in us receiving more requests for financial support with veterinary costs. We have recently received requests for assistance with the settlement of some very large veterinary bills and at the time of writing this report our veterinary expenses to date (just over the first quarter of this financial year) are circa £14,370.

Mel Robson
Acting Treasurer